SKERRYVORE GLOBAL EMERGING MARKETS ALL-CAP EQUITY FUND C SHARE CLASS **Quarterly Commentary** Report for the quarter ended 31 March 2024 Skerryvore bennelong

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Executive Summary

C SHARE CLASS INVESTMENT RESULTS - PERIOD RETURNS TO 31 MARCH 2024

	1 Month (%)	3 Month (%)	6 Month (%)	1 Year (%)	Since Inception ¹ (%)
Fund (net)	2.08	6.13	10.25	13.51	13.99
Benchmark ²	2.28	7.07	9.23	11.03	-2.48
Value Added	-0.20	-0.94	1.01	2.48	16.47

TOP 10 HOLDINGS

Name	Weight (%)
Fomento Economico Mexicano	6.7
TSMC	6.1
Cipla	5.5
HDFC Bank Limited	4.4
Tata Consultancy Services	3.9
Franco Nevada	3.3
Advantech	3.3
Qualitas Controladora	3.2
Coca-Cola HBC	3.0
Mega Lifescience	3.0

KEY CHARACTERISTICS

Number of holdings	44
Number of countries	20
Number of sectors	8
Number of industries	24
Active share (%)	88

FUND VALUE

31 December 2023	31 March 2024
AUD \$ 64,740,259	AUD \$ 79,495,100

THE FUND AT A GLANCE

Feature	Fund Facts
APIR code	BFL3229AU
Benchmark	MSCI Emerging Markets Index (AUD)
Investment objective	Achieve long-term capital appreciation through investing in companies, operating in, or exposed to, emerging markets
Portfolio managers	Glen Finegan, Nicholas Cowley, Michael Cahoon
Active stock limit	+10%
Cash	0-10%
Recommended investment period	Long term (five years plus)
Buy/sell spread	+/-0.3%
Entry/exit fees	Nil
Management fees and costs*	1.10% p.a. of Net Asset Value of the fund

Source: Landy Tech as at 31 March 2024

Past performance is not indicative of future returns

^{1.} Inception date - 02 August 2021

^{2.} MSCI Emerging Markets Index (AUD)

Quarterly Commentary

INVESTMENT OVERVIEW

Global emerging market equities rose during the quarter. The strategy rose in value and underperformed the benchmark index¹.

POSITIONING & STRATEGY

We are fundamental, long-term, bottom-up investors seeking to create a high-conviction portfolio of reasonably valued, high-quality companies that are exposed to, or operate in, emerging markets. Portfolio positioning is the output of our bottom-up based convictions, rather than a specific top-down view.

The strategy continues to have a significant exposure to well-managed consumer-facing businesses where there is evidence of strong pricing power.

During the first quarter of 2024 we saw some profit taking and consolidation in names that had performed well in the previous year. This resulted in a dull period of performance for the strategy.

Exceptions were **Cipla**, which continues to execute on its strategy of improving Indian operations while also tackling the US market, and **Bajaj Auto**, which is performing very strongly across all its divisions.

TSMC also helped returns as excitement builds around the potential for artificial intelligence (AI) to drive increased demand for the high-performance chips it manufactures. We believe other holdings such as **Tata Consulting, Infosys** and **Advantech** will also benefit from increased capex around automation should AI prove to be a genuine productivity innovation. In many ways all our companies can benefit from step changes in productivity. Over 100 years ago people believed the invention of the steam engine would destroy employment and cause a recession; the reality of course was that, other than perhaps for some horses, the outcome was very positive for economic development.

Precious metal royalty businesses **Franco-Nevada** and **Wheaton** also performed well thanks to rising gold prices.

On the negative side food retailer **Jerónimo Martins** saw a significant correction as it made clear that it would prioritise price competitiveness over short-term margins. We believe this is the correct strategy for this far-sighted management team to adopt.

Also, some Chinese companies continue to face challenges. **Tigermed** was one of the worst performers in the strategy as concerns about funding for new drug trials persist. More positively, our new holding in pharmacy operator **Yifeng** has done reasonably well as it continues to execute on its growth plans.

PORTFOLIO ACTIVITY

We completely sold the position in **Colgate India**. It has been a good investment for the strategy, and we continue to admire the quality of its management and franchise. However, its valuation rose to a level where we no longer believed it would be possible to earn an acceptable return from the growth of this business. In comparison, the share price of **Hindustan Unilever** has moved sideways the past couple of years. It is a more diversified franchise with arguably better long-term growth potential than Colgate and is now trading at a valuation that allows us to have confidence that we can earn our required absolute rate of return.

OUTLOOK

Many years' experience of investing in inflation-prone emerging markets has taught us to seek out companies with strong pricing power. A proven ability to create intellectual property, ownership of strong brands and well-managed retail franchises are some of the attributes of companies we have seen navigate previous periods of high inflation. Regulated assets or assets at high risk of being regulated often lack pricing power, which can leave them more exposed to inflationary pressures and for that reason we have tended to avoid holding these in our portfolios.

Finally, as developed market central banks waver in the face of inflationary pressures caused in part by unsustainable levels of fiscal spending, it is likely that pricing power and balance sheet strength will continue to be rewarded. We take comfort from the fact the strategy has very little exposure to leveraged businesses. Importantly, though, we remain highly confident in the opportunities afforded to the emerging market businesses we invest in, which we believe can navigate a more challenging monetary landscape for developed market investors.

1. Benchmark MSCI EM Net Total Return, as of 31 March 2024

The information provided in this document relating to specific stock examples should not be considered a recommendation to buy or sell any particular security. Past performance does not predict future returns

Investment Results

PERFORMANCE OBJECTIVE

The fund's objective is to seek to achieve long-term capital growth by outperforming the benchmark by 2-3% per annum net of fees annualised over rolling five-year periods.

PERFORMANCE COMMENTARY

Global emerging market equities rose in Australian dollar terms during the period. The strategy produced a positive return and underperformed the MSCI emerging markets index.

The fund has performed strongly in absolute terms since its inception, and we saw some profit taking and consolidation in names that had performed well the previous year. Areas such as South Korea also performed very strongly within the benchmark and our lack of exposure here was the largest negative relative contributor to returns.

C SHARE CLASS PERFORMANCE - PERIOD RETURNS TO 31 MARCH 2024

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Benchmark ¹	2.28	7.07	9.23	11.03	-2.48
Value Added	-0.20	-0.94	1.01	2.48	16.47

Investment Results

STOCK LEVEL ATTRIBUTION

TOP CONTRIBUTORS TO RETURN

Name	Contribution (%)
TSMC	1.5
Cipla	1.2
Bajaj Auto	0.8
Qualitas Controladora	0.6
Century Pacific Food	0.5

TOP DETRACTORS TO RETURN

Name	Contribution (%)
HDFC Bank Limited	-0.6
Jeronimo Martins	-0.4
Banco Bradesco	-0.3
Hindustan Unilever Ltd	-0.2
Clicks	-0.2

HOLDING LEVEL COMMENTARY & ANALYSIS

The largest contributor to returns during the period was from the holding in **TSMC** which is the world's largest chipmaker. The business is benefiting from the significant demand for high-powered chips that can meet the demand of applications that are using Artificial Intelligence (AI). This is driving strong revenue growth which is up 16% over the past twelve months. The business is also benefitting from the US Chips Act and has agreed to produce its latest cutting-edge 2-nanometre chips in a fabrication plant in Phoenix, Arizona.

The second largest contributor to returns during the period was from the holding in Cipla. All its underlying business units are performing well, with consolidated revenues up over 14% from a year ago and mid-teens levels of profit growth. We continue to believe that the shares are attractively valued and offer an acceptable absolute return opportunity underpinned by increasing consumption of healthcare products in India and Cipla's strong execution.

The largest headwind to returns came from the holding in **HDFC**. The shares were weak due to concerns that the newly merged entity would have to compete more fiercely for customer deposits, impacting both profitability and the long-term growth rate. We see deposit competition having cyclical elements within it, and over the long term HDFC's branch expansion plans should allow it to gain its fair share of deposits. During periods of economic weakness there is a flight to safety and HDFC has been a consistent winner during these periods. We added to the position on this recent weakness.

The second-largest negative contributor to returns during the period was from the holding in **Jerónimo** Martins. The business reported strong mid-teens revenue growth but warned that 2024 would be a more challenging year for profit growth as food deflation would probably hurt near-term margins. We believe that there are various cyclical leads and lags with regards to food inflation and the ability of businesses such as Jerónimo Martins to pass this on. The business has been able to compound profits over the long term and we believe that the management team will continue to do the right things to protect the long-term competitive position of the franchise. The shares have pulled back significantly over the last 12 months and offer a very attractive risk/reward

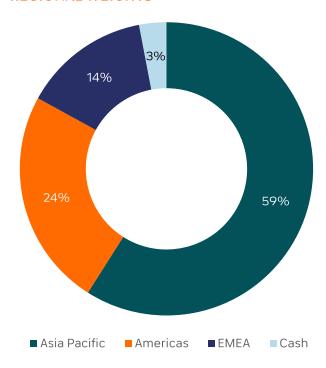
opportunity at current levels.

Portfolio Characteristics

COUNTRY WEIGHTS

Country	Portfolio (%)	Benchmark¹ (%)
India	26.5	17.6
Taiwan	14.3	16.7
Mexico	9.8	2.6
Brazil	7.2	5.5
China	6.2	25.0
Canada	3.3	0.0
Switzerland	3.0	0.0
Thailand	3.0	1.6
Netherlands	3.0	0.0
Japan	2.8	0.0
Chile	2.6	0.5
Philippines	2.4	0.7
South Africa	2.3	2.7
Greece	2.0	0.5
Portugal	1.9	0.0
United Kingdom	1.7	0.0
Argentina	1.5	0.0
South Korea	1.2	12.5
Indonesia	1.2	1.9
Hong Kong	0.9	0.8
Cash	3.1	0.0

REGIONAL WEIGHTS



SECTOR WEIGHTS

Sector	Portfolio (%)	Benchmark ¹ (%)
Consumer Staples	37.8	5.7
Information Technology	16.2	23.4
Financials	15.0	22.8
Health Care	10.3	3.6
Consumer Discretionary	7.0	12.5
Materials	4.1	7.4
Industrials	3.7	6.5
Communication Services	2.8	8.3
Energy	0.0	5.6
Real Estate	0.0	1.6
Utilities	0.0	2.7
Cash	3.1	0.0

Source: Landy Tech as at 31 March 2024
Totals may not sum to 100% due to rounding
Past performance does not predict future returns

^{1.} Benchmark MSCI EM Net Total Return Index (AUD)

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SKERRYVORE

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